

BUYER'S AGENT -

Alabama Real Estate Law provides a means for a potential home buyer to obtain the services and representation of a licensed real estate agent commonly referred to as a Buyer's Agent. We know the area and the market. We can pin point your search to match your criteria saving you valuable time and effort. We know how to protect you through the entire process from negotiations to home inspections to closing. We do all the work and can also help you get financing and sell your own home if needed. We receive a commission from the seller if we close on a house. There is no cost or obligation to the potential home buyer if a home is bought or not.

When you find a home you like and want to make an offer, we will complete a value market analysis on the home to determine its current market value so you can make an offer that gives you the most value for your money. Many homes come on the market at prices that substantially exceed their current value. An uninformed buyer can pay too much for a home even when they make an offer that is less than the asking price.

When we call Lenders Listen! *We deal with a number of local mortgage companies and banks on a routine basis. We know the representatives and what the companies have to offer. We know the homes in the area and the market and can offer information to the lender that sometimes helps swing the deal. Each home buying situation is different and each lending company has different requirements and products to offer. In other words - One Size does not Fill All - when it comes to home financing. We work with lenders that can tailor a deal to meet your needs and get a fit that works best for you.*

So why do it alone.....when we can do it together?

Call today - 612-8496 or 612-9633